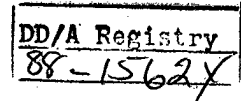


Central Intelligence Agency



Washington, D.C. 20505



19 JUL 1988

Zeroid & Company
4600 Duke Street
Suite 420
Alexandria, Virginia 22304

Attention: Mr. R. Lee Martin
Federal Government Manager

Dear Mr. Martin:

Your company's name has been referred to our office as having a possible interest in making your products and/or services available to us. In order to be placed on our Bidders Mailing List, we would appreciate your completing and returning the enclosed Solicitation Mailing List Application and Certificate Pertaining to Foreign Interests (TO BE COMPLETED BY THE PARENT COMPANY), along with your descriptive literature to the address below:

Procurement Management Staff
Office of Logistics
Central Intelligence Agency
Washington, D.C. 20505

Upon receipt of your completed forms and brochures, Procurement Management Staff will route your material to components within this Agency who may have an interest in your capabilities. If a need or a requirement exists, the interested component will contact you directly.

Thank you for making your products and/or services known to the Central Intelligence Agency.

Sincerely,



Procurement Management Staff
Office of Logistics

Enclosures

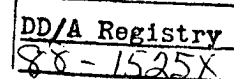
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Dear Fed. Govt. Customer,

As you are probably aware we are the authorized vendors of certain Xerox products, specifically the electronic typewriters (Memorywriters), the facsimile devices (Telecopiers) and their family of Lazer Printers.

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The introduction of the 6015T may have considerable importance to your agency. If you are not personally interested, would you please mention it to the people who are interested in the Security of written information?

If interested parties would call me, I shall be happy to answer questions and see to it that they receive all of the necessary literature.

Thank you very much.

Sincerely yours,

R. Lee Martin
Fed. Govt. Mgr.

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